



Indiana University Health

## **Director- Corporate Real Estate**

**We are an organization that is driven by our values: purpose, excellence, compassion and team. These values guide our actions every day and describe how we will achieve our vision.**

This position oversees and directs systemwide real property transactions and monitors and measures portfolio performance. The position is not directly involved in the operational aspects of real estate, such as short-term space planning and day-to-day lease administration. The position is responsible for providing administrative decision making, leadership and strategic planning including the efficient and productive use of personnel, material, and financial resources. Establishes policy and direction (programs and services) for department and is accountable for department results. This position is also responsible for the efficient and purposeful integration of services with other areas. Acts as a partner of the organization leadership team and participates in the strategic planning and the attainment of goals for area of responsibility.

### **QUALIFICATIONS/KNOWLEDGE/SKILLS/ABILITIES**

- Bachelor's Degree is required. Master's Degree is preferred.
- Requires 7-10 years of relevant experience.
- Requires superior people management and leadership competencies with proven problem resolution and facilitation skills.
- Requires a blend of management skills with technical expertise proven by superior planning, decision-making, negotiation, leadership and financial management skills/knowledge with a focus to adding value to the bottom line of the business fostering a preeminent healthcare environment.
- Requires the ability to facilitate and lead work groups.
- Requires interpersonal; negotiation, including problem solving and analytical skills, and presentation skills; with the ability to lead groups and programs.
- Requires knowledge of state and national regulatory agency guidelines
- Requires the ability to pioneer effective quality improvement initiatives that reflect on the corporate scorecard.
- Requires experience preparing and adhering to Service Level Agreements with stakeholders/customers.
- Requires knowledge of state and federal laws relative to assigned area.

### **KEY RELATIONSHIPS:**

**Reports to: Executive Director- Real Estate & Associate General Counsel**

**Direct Reports: 3 Managers**

Indiana University Health is unlike any other healthcare system and we're looking for team members who share the things that matter most to us. People who are inspired by challenging and meaningful work for the good of every patient. People motivated to do their best every

To learn more about how you can find challenging and meaningful work for the good of every patient, please contact Jamie Binhack at [jbinhack1@iuhealth.org](mailto:jbinhack1@iuhealth.org)

day. People who are always ready to apply themselves. As one of Indiana's largest employers, our vision is ***to lead the transformation of healthcare through quality, innovation and education, and make Indiana one of the nation's healthiest states.***

IU Health is among the top ten largest single-state nonprofit health systems in the United States. Through its 16 hospitals (a mix of urban, suburban and rural facilities), IU Health offers a full range of specialty and primary care services for children and adults. Statewide, IU Health has more than 2,600 staffed beds, \$6.23 billion in net total operating revenue, and strategic service lines including cancer, cardiovascular, neuroscience, orthopedics, pediatrics and transplant, that have received national recognition for quality patient care over the decades. IU Health has over 34,000 team members.

*Apply teamwork. Apply experience. Apply skill. Apply yourself. And together we can change everything.*